

## How to Choose the Right Senior Downsizing Company

Senior Move Management/Downsizing Companies assist seniors and families in all aspects of the move transition. The Do's and Don'ts when hiring one.

### THE DON'TS

Do not pay for a consultation, take a verbal estimate or accept a ball park estimate or flat rate. A reputable company will meet with you to assess the job and put together a detailed estimate of costs with no surprises.

Do not go straight to the bottom line. This can be deceiving. Make sure you understand the services, what's included, and number of hours to complete the job.

Do not initial numerous pages on

the estimate. Your signature and deposit is all that is required.

Do not allow a consultant to begin the job on the initial consultation. This is the interviewing process.

### THE DO'S TO ASK

Are you members of the Better Business Bureau? How many years in business? Referrals of recent jobs?

Your impression of the consultant is a reflection of the company. A poor presentation with little interest in hearing your story is a good sign you will not be happy with their service.

*Editor's Note: Margo Salnek is the founder and principal of Move Seniors Lovingly. 239-593-4489. [www.moveseniorslovingly.com](http://www.moveseniorslovingly.com)*





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